





Ontario Canola Growers Association

# ANNUAL MEETING

Thursday, February 6, 2025 — 9:00 am to 2:30 pm

Nottawasaga Inn, Alliston

## AGENDA

<p><b>Thanks to our Sponsors</b></p> <p><b>PLATINUM &amp; CANOLA CHALLENGE</b></p>    <p><b>PLATINUM</b></p>  <p><b>CANOLA CHALLENGE</b></p>  	9:00 am	<b>Welcome &amp; Call to Order— President Will Runnals</b>
	9:10 am	<p><i>Approval of Agenda</i></p> <p><i>Greetings from Minister Rob Flack</i></p> <p><i>Approval of 2023 AGM Minutes</i></p> <p><i>2023-24– Auditor’s report</i></p> <p><i>Approval of Auditors for 2024-25</i></p>
	9:30 am	<b>Chair’s Report– Will Runnals</b>
	9:40 am	<b>Executive Director Report– Ryan Koeslag</b>
	9:50 am	<b>2024 Crop Report– Meghan Moran, OMAFA Specialist</b>
	10:10 am	<b>Club Root Research Update– Mary Ruth MacDonald- University of Guelph</b>
	10:30 am	Break & Tradeshow
	10:45 am	<b>Winter Canola Trial -Dr. Eric Page– AAFC</b>
	11:15 am	<b>Sask Perspective on Canola – Shelby LaRose</b>
	12:00 pm	Lunch & Tradeshow
<p><b>GOLD</b></p>     	1:00 pm	<b><i>Elections &amp; Message from Ontario Farm Products</i></b>
	1:15 pm	<b><i>Canola Challenge 2024 Winners Panel</i></b> <i>Moderated by Ryan Koeslag &amp; Meghan Moran</i>
	1:45 pm	<b>Canola Council of Canada– Canola World Economy</b>
<p><b>SILVER</b></p> 	2:30 pm	<b>Closing Remarks &amp; Social</b>

**ONTARIO CANOLA GROWERS ASSOCIATION**  
**FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED JUNE 30, 2024**

# ONTARIO CANOLA GROWERS ASSOCIATION

## INDEX TO THE FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2024

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## INDEPENDENT AUDITOR'S REPORT

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To the Members of: Ontario Canola Growers Association

### **Opinion**

We have audited the accompanying financial statements of Ontario Canola Growers Association, which comprise the statement of financial position as at June 30, 2024 and the statements of changes in net assets, revenue and expenses and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, these financial statements present fairly, in all material respects, the financial position of Ontario Canola Growers Association as at June 30, 2024 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

### **Basis of Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of Ontario Canola Growers Association in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the association's ability to continue as a going concern, disclosing, as applicable, matters related to a going concern and using the going concern basis of accounting unless management either intends to liquidate the association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the association's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Guelph, Ontario  
December 17, 2024



Chartered Professional Accountants  
Licensed Public Accountants

**ONTARIO CANOLA GROWERS ASSOCIATION**  
**STATEMENT OF FINANCIAL POSITION**  
**AS AT JUNE 30, 2024**

	<b>2024</b>	<b>2023</b>
<b>ASSETS</b>		
<b>CURRENT</b>		
Cash	\$ 183,567	\$ 394,616
Accounts receivable	1,457	457
Prepaid expenses	<u>2,746</u>	<u>3,937</u>
	187,770	399,010
<b>INVESTMENTS</b> (note 4)	<u>522,424</u>	<u>205,076</u>
	<u>\$ 710,194</u>	<u>\$ 604,086</u>
<b>LIABILITIES</b>		
<b>CURRENT</b>		
Accounts payable and accrued liabilities	\$ 67,662	\$ 29,997
Government remittances payable	4,376	4,013
Deferred income (note 5)	<u>5,000</u>	<u>3,500</u>
	<u>77,038</u>	<u>37,510</u>
<b>NET ASSETS</b>		
<b>GENERAL FUND - UNRESTRICTED</b>	491,362	424,782
<b>RESEARCH FUND - INTERNALLY RESTRICTED</b> (note 6)	<u>141,794</u>	<u>141,794</u>
	<u>633,156</u>	<u>566,576</u>
	<u>\$ 710,194</u>	<u>\$ 604,086</u>

**APPROVED ON BEHALF OF THE BOARD:**

\_\_\_\_\_ Director

\_\_\_\_\_ Director

**ONTARIO CANOLA GROWERS ASSOCIATION**  
**STATEMENT OF CHANGES IN NET ASSETS**  
**FOR THE YEAR ENDED JUNE 30, 2024**

	<b>Research Fund - Restricted</b>	<b>General Fund - Unrestricted</b>	<b>Total 2024</b>	<b>Total 2023</b>
<b>NET ASSETS, beginning of year</b>	\$ 141,794	\$ 424,782	\$ 566,576	\$ 486,295
Excess of revenue over expenses for the year	<u>0</u>	<u>66,580</u>	<u>66,580</u>	<u>80,281</u>
<b>NET ASSETS, end of year</b>	<u>\$ 141,794</u>	<u>\$ 491,362</u>	<u>\$ 633,156</u>	<u>\$ 566,576</u>

**ONTARIO CANOLA GROWERS ASSOCIATION**  
**STATEMENT OF REVENUE AND EXPENSES**  
**FOR THE YEAR ENDED JUNE 30, 2024**

	<b>2024</b>	<b>2023</b> (note 8)
<b>REVENUE</b>		
License fee and research levy	\$ 213,718	\$ 204,379
Interest	21,408	10,089
Financial protection plan	11,248	10,757
Canola Challenge	4,000	1,500
Annual meeting	750	0
	<u>251,124</u>	<u>226,725</u>
<b>EXPENSES</b>		
Research projects	67,099	51,540
Salaries and subcontractors	45,316	45,000
Annual meeting expenses	13,554	2,285
Director expenses	11,554	7,932
Financial protection plan	11,248	10,757
Audit, consulting and legal	8,100	7,825
Canola Challenge	7,000	7,000
Office and postage	4,466	2,409
Memberships	4,450	4,650
Donation and sponsorship	3,500	2,650
Insurance	3,255	1,663
Staff travel	2,334	71
Newsletters	1,468	1,462
Rent	1,200	1,200
	<u>184,544</u>	<u>146,444</u>
<b>EXCESS OF REVENUE OVER EXPENSES for the year</b>	<u>\$ 66,580</u>	<u>\$ 80,281</u>



**ONTARIO CANOLA GROWERS ASSOCIATION**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED JUNE 30, 2024**

	<b>2024</b>	<b>2023</b> (note 8)
<b>CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES</b>		
Excess of revenue over expenses for the year	\$ 66,580	\$ 80,281
Reinvested interest income	<u>(17,348)</u>	<u>(5,076)</u>
	49,232	75,205
Changes in non-cash working capital		
Accounts receivable	(1,000)	43
Prepaid expenses	1,191	(2,437)
Accounts payable and accrued liabilities	37,665	21,557
Government remittances payable	363	3,826
Deferred income	<u>1,500</u>	<u>2,500</u>
	<u>88,951</u>	<u>100,694</u>
<b>CASH USED IN INVESTING ACTIVITIES</b>		
Purchase of investments	<u>(300,000)</u>	<u>(200,000)</u>
<b>NET DECREASE IN CASH</b>	(211,049)	(99,306)
<b>NET CASH, BEGINNING OF YEAR</b>	<u>394,616</u>	<u>493,922</u>
<b>NET CASH, END OF YEAR</b>	<u>\$ 183,567</u>	<u>\$ 394,616</u>

# ONTARIO CANOLA GROWERS ASSOCIATION

## NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2024

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### 1. NATURE OF OPERATIONS

Ontario Canola Growers Association is a not-for-profit association authorized under the Ontario Farm Products Marketing Act and is exempt from income tax. The association promotes canola production and marketing in Ontario.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations and include the following significant accounting policies:

#### (a) REVENUE RECOGNITION

The association follows the deferral method of accounting for contributions. Under this method, fees and grants received for specific projects are recognized as revenue in the year in which related project expenses are incurred. Other fees and grants for non-specific projects are recognized when received.

The association's major source of revenue is a per tonne levy on canola marketed by producers in Ontario. The levy revenue, which is highly dependent on the levels of canola marketed each year by producers, directly fluctuates with the amount of canola harvested. Levy revenue is recognized when received or receivable if the amount can be reasonably estimated and collection is reasonably assured.

#### (b) USE OF ESTIMATES

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. The principal estimates used in the preparation of these financial statements include accrued liabilities. Actual results could differ from management's best estimates as additional information becomes available in the future.

#### (c) FINANCIAL INSTRUMENTS

The association initially measures its financial assets and liabilities at fair value.

The association subsequently measures all its financial assets and financial liabilities at amortized cost, unless otherwise noted below.

#### Impairment

For financial assets measured at cost or amortized cost, the association determines whether there are indications of possible impairment. When there are, and the association determines that a significant adverse change has occurred during the period in the expected timing or amount of future cash flows, a write-down is recognized in income. If the indicators of impairment have decreased or no longer exist, the previously recognized impairment loss may be reversed to the extent of the improvement. The carrying amount of the financial asset may be no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in income.

**ONTARIO CANOLA GROWERS ASSOCIATION**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED JUNE 30, 2024**

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

(c) FINANCIAL INSTRUMENTS (continued)

Transaction costs

Transaction costs attributable to financial instruments subsequently measured at fair value are recognized in income in the period incurred. Transaction costs related to financial instruments originated or exchanged in an arm's length transaction that are subsequently measured at cost or amortized cost are recognized in the original cost of the instrument. When the instrument is measured at amortized cost, transaction costs are recognized in income over the life of the instrument using the straight-line method.

(d) FUND ACCOUNTING

General fund

The general fund reports resources available for the association's general operating activities.

Research fund

The research fund reports resources that have been set aside by the Board of Directors for future use. This fund is internally restricted.

**3. FINANCIAL INSTRUMENTS**

Unless otherwise noted, it is management's opinion that the association is not exposed to significant interest, credit, currency, liquidity, or other price risks arising from its financial instruments.

The extent of the association's exposure to these risks did not change in 2024 compared to the previous period.

The association does not have a significant exposure to any individual customer or counterpart.

**4. INVESTMENTS**

	<b>2024</b>	<b>2023</b>
Bridgewater Bank GIC, 5.06%, maturing July 16, 2025	\$ 102,295	\$ 0
Coast Capital GIC, 4.80%, maturing December 19, 2025	214,961	205,076
Peace Hills Trust GIC, 4.85%, maturing December 20, 2027	<u>205,168</u>	<u>0</u>
	<u>\$ 522,424</u>	<u>\$ 205,076</u>

**ONTARIO CANOLA GROWERS ASSOCIATION**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED JUNE 30, 2024**

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**5. DEFERRED INCOME**

Deferred income, which consist of the unexpended portion of the Canola Challenge sponsorship revenue received that relates to future periods less related expenditures, is as follows:

	<b>2024</b>	<b>2023</b>
Balance, beginning of the year	\$ 3,500	\$ 1,000
Less amount recognized as revenue in the year	(3,500)	(1,000)
Plus amount received related to the following year	<u>5,000</u>	<u>3,500</u>
Balance, end of year	<u>\$ 5,000</u>	<u>\$ 3,500</u>

**6. INTERNALLY RESTRICTED RESEARCH FUND**

The Board of Directors has passed a resolution restricting a portion of the general fund as a research fund reserve. At the end of the year, this reserve amounted to \$141,794 (2023 - \$141,794) and is comprised of cash.

**7. COMMITMENTS**

The association has committed to future research funding and a contract for consulting and administration services. Future expected commitments are as follows:

2025	\$ 186,564
2026	143,814
2027	<u>99,814</u>
	<u>\$ 430,192</u>

**8. CORRESPONDING FIGURES**

Certain figures presented for corresponding purposes have been reclassified to conform to the current year's presentation.